

#	PsyMetrics Scale	Scale Description	# of Questions	Admin. Time
1	Achievement Drive	Achievement Drive measures the degree to which the	15	Untimed (approx. 3 min.)
		individual is likely to be competitive and driven to be the		
		best. This characteristic is important for jobs where the		
		attainment of established goals and benchmarks are		
		important (e.g., sales jobs). It is also important for jobs		
		where there may be competition within departments or		
		between coworkers and positions where the individual is		
		expected to grow and advance to higher levels within the		
		organization.		
2	Artistic	The Artistic environment requires working with and	10	Untimed (approx. 1 min.)
		through various media to express oneself. Typical artistic		
		occupations include actor, musician, copywriter, architect,		
		photographer. The Artistic scale measures the degree to		
		which the candidate enjoys or has an interest in working in		
		this environment.		
3	Assertiveness	Assertiveness measures the degree to which the individual	15	Untimed (approx. 3 min.)
		is likely to assert him/herself, speak his/her mind and enjoy		
		taking control or the lead in group situations. This		
		characteristic is important for jobs where a strong		
		personality is a plus (e.g., most sales jobs and managerial		
		positions).		
4	Attention to Detail	Attention to Detail measures the degree to which the	20	Timed (4 min.)
		individual can quickly and accurately compare two strings		
		of letters and/or numbers much like tasks that involve		
		verifying information. This ability is important for most		
		clerical jobs. It is also appropriate for jobs that require		
		proofing tasks.		
5	Call Center (Sales)	Achievement Drive measures the degree to which the	10	Untimed (approx. 2 min.)
	Achievement Drive	individual is motivated, has a strong desire to meet his/her		
		sales goals and has a desire to be the best.		

6	Call Center (Sales)	Assertiveness measures the degree to which the individual	10	Untimed (approx. 2 min.)
	Assertiveness	can lead a conversation, is able to maintain control of the		
		interaction. Enjoys taking a leadership role.		
7	Call Center (Sales)	Positive Attitude measures the degree to which the	10	Untimed (approx. 2 min.)
	Positive Attitude	individual has a positive outlook and can bounce back from		
		negative outcomes quickly. Is open to change and is		
		flexible.		
8	Call Center (Sales)	Reliability measures the degree to which the individual can	10	Untimed (approx. 2 min.)
	Reliability	be counted on to get the job done, is organized, punctual		
		and dependable.		
9	Call Center (Sales) Self	Self Confidence measures the degree to which the	10	Untimed (approx. 2 min.)
	Confidence	individual believes in self, is not bothered by rejection and		
		is confident in his/her decision making.		
10	Call Center (Sales) Service	Service Ability measures the degree to which the individual	10	Untimed (approx. 2 min.)
	Ability	is service oriented and enjoys socializing and helping others		
		with a smile.		
11	Call Center (Service)	Customer Relations measures the degree to which the	14	Untimed (approx. 6 min.)
	Customer Relations	individual is friendly, people-oriented and exhibits excellent		
		interpersonal skills when interacting with customers. This		
		characteristic is important for all call center jobs that		
		involve interacting with customers.		
12	Call Center (Service)	Stress Management measures the degree to which the	10	Untimed (approx. 2 min.)
	Stress Management	individual is likely to demonstrate patience and calmness		
		during times of conflict and pressure at work. This		
		characteristic is appropriate for most call center jobs.		
13	Call Center (Service)	Team Player measures the degree to which the individual is	8	Untimed (approx. 2 min.)
	Team Player	likely to cooperate in all aspects of his/her work		
		relationships including working in harmony with others to		
		achieve a common goal. This characteristic is important for		
		call center jobs requiring interaction and cooperation		
		among coworkers.		
14	Call Center (Service)	Willingness to Help measures the degree to which the	8	Untimed (approx. 2 min.)
	Willingness to Help	individual is service-oriented and is likely to go out of		
		his/her way to help customers. This characteristic is		
		important for all call center-related jobs that involve		
		interacting with customers.		

15 (	Can-Do Attitude	Can-Do Attitude measures the degree to which the	10	Untimed (approx. 2 min.)
		individual consistently approaches work duties and projects		(-)-,- ,
		with a positive attitude. Is always optimistic. Seldom		
		worries and always exhibits a positive demeanor.		
16	Candidness	Candidness measures the degree to which the individual is	5	Untimed (approx. 1 min.)
		likely to be candid and accurate in his/her responses and is	_	(-)-,- ,
		therefore not trying to outsmart the test in an effort to		
		present him/herself in a more favorable light. The results		
		of this scale should be used as a "red flag" to make you		
		aware that some candidates may be trying to "fake" the		
		test. For example, if a candidate scores High on the		
		behavioral scales in this assessment and he/she scores Low		
		on Candidness, there is the chance that he was able to		
		elevate his/her scores on the assessment by trying to make		
		him/herself look good. High behavioral scale scores that		
		are accompanied by Low Candidness scores warrants some		
		additional follow-up during the interview or reference		
		checks to confirm the candidate's behavioral scale scores		
		are in line with his/her previous work history.		
17 (	Conventional	The Conventional environment requires working with	10	Untimed (approx. 1 min.)
		numbers, comparing and/or proofing information, and the		
		ability to use office equipment. It is generally a structured		
		environment with specific tasks to be accomplished. It		
		involves attention to detail and speed and accuracy when		
		performing perceptual tasks. Examples of positions within		
		this environment are secretaries, file clerks and		
		bookkeepers. The Conventional scale measures the degree		
		to which the candidate enjoys or has an interest in working		
		in this environment.		
18 (	Creativity	Creativity measures the degree to which the individual is	15	Untimed (approx. 3 min.)
		inventive and creative in their thoughts and ideas. This		
		characteristic is important for jobs requiring innovative		
		thinking (e.g., creative positions, marketing, product		
		development and some management jobs).		

19	Customer Care	Customer Care measures the degree to which the	10	Untimed (approx. 2 min.)
10		individual is friendly, service oriented and builds customer	10	
		relationships. He/she is likely to go out of his/her way to		
		assist customers.		
20	Dedication	Dedication measures the degree to which the individual is a	7	Untimed (approx. 1 min.)
		hard worker. Takes pride in the quality of his/her work and		
		believes that hard work leads to success.		
21	Drug Free Attitudes	Drug Free Attitudes measures the degree to which the	15	Untimed (approx. 3 min.)
	-	individual is likely to be free of illegal drug use related		
		problems that will affect his/her work. This characteristic is		
		important for most jobs, but especially those involving the		
		use a machinery or equipment where the safety of the		
		employee and coworkers could be at risk.		
22	EIP V1 - Mathematical	Mathematical and Logical Reasoning measures the degree	20	Timed (6 min.)
	and Logical Reasoning	to which the individual is likely to reason logically and to		
		understand and solve basic to more complex mathematical,		
		logical and abstract problems. While research has shown		
		that logical reasoning is important for most jobs, this ability		
		is especially critical for jobs requiring analytical problem		
		solving.		
23	EIP V1 - Verbal Reasoning	Verbal Reasoning measures the degree to which the	20	Timed (6 min.)
		individual understands relationships among written or		
		spoken words, which includes word comprehension and		
		associations. This ability is especially important for jobs		
		requiring quick and fluid thinking and jobs requiring that		
		conclusions be drawn from moderate to complex verbal or		
		written communications.		
24	EIP V2 - Mathematical	Mathematical and Logical Reasoning measures the degree	20	Timed (6 min.)
	and Logical Reasoning	to which the individual is likely to reason logically and to		
		understand and solve basic to more complex mathematical,		
		logical and abstract problems. While research has shown		
		that logical reasoning is important for most jobs, this ability		
		is especially critical for jobs requiring analytical problem		
		solving.		

25		Variable Descention research and a sure to with the the	20	
25	EIP V2 - Verbal Reasoning	Verbal Reasoning measures the degree to which the	20	Timed (6 min.)
		individual understands relationships among written or		
		spoken words, which includes word comprehension and		
		associations. This ability is especially important for jobs		
		requiring quick and fluid thinking and jobs requiring that		
		conclusions be drawn from moderate to complex verbal or		
		written communications.		
26	Energy	Energy measures the degree to which an individual is likely	15	Untimed (approx. 3 min.)
		to demonstrate energy, passion and vitality throughout the		
		workday. This characteristic is important for most fast		
		paced jobs and jobs involving multi-tasking.		
27	Enterprising	The Enterprising Environment requires coordinating the	10	Untimed (approx. 1 min.)
		work of others to accomplish specific goals. Although		
		interaction with others is required, it is generally to control,		
		influence or dominate. This environment generally involves		
		the hierarchical work structures that are usually associated		
		with large organizations. Examples of occupations within		
		this environment are sales and management positions. The		
		Enterprising scale measures the degree to which the		
		candidate enjoys or has an interest in working in this		
		environment.		
28	Extraversion	Extraversion measures the degree to which the individual is	15	Untimed (approx. 3 min.)
		likely to be outgoing, sociable and assertive in his/her		
		interactions. This characteristic is important for jobs		
		requiring strong, outgoing personalities and strong social		
		skills (e.g., sales, marketing and some management jobs).		
29	Flexibility	Flexibility measures the degree to which the individual is	15	Untimed (approx. 3 min.)
	,	likely to be able to adapt to change and is more open		
		minded than stubborn. This characteristic is important for		
		fast paced jobs where priorities often shift. It is also		
		important for organizations that are in transition or are		
		expecting changes that will affect work duties and		
		responsibilities.		
30	Good Citizen	Good Citizen measures the degree to which the individual	10	Untimed (approx. 2 min.)
		is likely to follow company policies and adhere to rules and		
		procedures established by management.		
		procedures established by management.		

31	Healthcare - Compassion	Compassion measures the degree to which the individual is caring and is likely to go out of his/her way to assist patients. This characteristic is important for all healthcare- related jobs.	10	Untimed (approx. 2 min.)
32	Healthcare - Patient Relations	Patient Relations measures the degree to which the individual is friendly, people-oriented and exhibits excellent interpersonal skills when interacting with patients. This characteristic is important for all healthcare-related jobs.	10	Untimed (approx. 2 min.)
33	Healthcare - Stress Tolerance	Stress Tolerance measures the degree to which the individual is likely to demonstrate patience and calmness during times of conflict and pressure at work. This characteristic is appropriate for most jobs within healthcare.	10	Untimed (approx. 2 min.)
34	Healthcare - Team Player	Team Player measures the degree to which the individual is likely to cooperate in all aspects of his/her work relationships including working in harmony with others to achieve a common goal. This characteristic is important for healthcare jobs requiring interaction and cooperation among coworkers.	10	Untimed (approx. 2 min.)
35	Helping Disposition	Helping Disposition measures the degree to which an individual is friendly and is likely to go out of his or her way to assist or help customers and/or co-workers. This characteristic is important for most, if not all, jobs.	15	Untimed (approx. 3 min.)
36	Helpline SJT Service: Conscientiousness	Conscientiousness measures the degree to which the candidate thinks things through, is organized and reliable. The degree to which he/she is able to make decisions based on careful thought rather than impulse.	7	Untimed (approx. 4 min.)
37	Helpline SJT Service: Interpersonal Skills	Interpersonal Skills measures the degree to which the candidate is friendly, people-oriented and exhibits excellent interpersonal skills when interacting with others.	7	Untimed (approx. 3 min.)
38	Helpline SJT Service: Listening Skills	Listening Skills measures the degree to which the candidate focuses on the needs of the customer during interactions. The degree to which he/she listens carefully to the individual's needs and attempts to fulfill those needs.	8	Untimed (approx. 3 min.)

39 Helpline SJT Service:	Service Orientation measures the degree to which the	8	Untimed (approx. 4 min.)
Service-Orientation	candidate is customer focused and is likely to go out of		
	his/her way to help the customer. The ability to remain		
	service-oriented even during difficult customer situations.		
40 Influence	Influence measures the degree to which the individual	5	Untimed (approx. 1 min.)
	enjoys the art of persuasion and has the ability to influence		
	and lead others.		
41 Initiative	Initiative measures the degree to which the individual	9	Untimed (approx. 2 min.)
	attempts to solve problems instead of avoiding them. Is		
	not afraid to be the first to try something new. Always		
	looks for ways to better self. Actively participates in work		
	projects or meetings instead of sitting back and watching.		
42 Inspection	The Inspection score measures the degree to which an	15	Timed (4 min.)
	individual can quickly and accurately find errors, defects,		
	and/or dissimilarities when comparing two or more		
	objects. This ability is important for most jobs that require		
	inspecting products for errors and/or jobs requiring		
	attention to small visual details.		
43 Interpersonal Skills	Interpersonal Skills measures the degree to which the	10	Untimed (approx. 2 min.)
	individual is friendly, people-oriented and exhibits excellent		
	interpersonal skills. This characteristic is important for all		
	jobs that involve interacting with customers.		
44 Investigative	The Investigative environment includes most scientific	10	Untimed (approx. 1 min.)
	professions (e.g., physicians, biologists, laboratory		
	technicians, researchers). These occupations require		
	analytical and problem solving skills. They also require a		
	hunger for knowledge. The emphasis is on ideas rather		
	than people. Proficiency in mathematics and statistics is		
	usually required. Intellectual skills in this occupational		
	group are very important for job success. The Investigative		
	scale measures the degree to which the candidate enjoys		
	or has an interest in working in this environment.		

45	Kindness	Kindness measures the degree to which the individual is caring, empathetic and generous towards others.	10	Untimed (approx. 2 min.)
46	Language Skills	Language Skills measures the degree to which the individual can quickly and accurately identify errors in word usage, punctuation, spelling and capitalization. This ability is important for most jobs requiring written communication.	20	Timed (5 min.)
47	Leadership	Leadership measures the degree to which the individual has the necessary interest, ability and disposition necessary to perform in a leadership capacity. Leadership is important for jobs that require the management of others and/or the coordination of the work of others to accomplish the organization's goals. Supervisors, managers and team or group leaders need leadership characteristics to be successful.	15	Untimed (approx. 3 min.)
48	Light Industrial Math	Light Industrial Math measures the degree to which this individual has the ability to learn quickly, problem solve and understand basic mathematical concepts. This ability is appropriate for most, if not all, jobs.	20	
49	MAT: Electrical	The degree to which the individual has knowledge of basic electrical concepts.	5	Untimed (approx 2 min.)
50	MAT: Measurement	The degree to which the individual has knowledge of basic measurement and mathematical concepts.	5	Untimed (approx 2 min.)
51	MAT: Mechanical Movement	The degree to which the individual can conceptualize how moving one object might affect another.	5	Untimed (approx 2 min.)
52	MAT: Physical Properties	The degree to which the individual has a basic understanding of how varying weight distribution affects effort and safety.	5	Untimed (approx 2 min.)
53	MAT: Spatial Reasoning	The degree to which the individual is able to mentally manipulate various objects in order to determine how they might best be assembled or how they might best fit together.	5	Untimed (approx 2 min.)
54	MAT: Tools	The degree to which the individual has basic knowledge of common tools.	5	Untimed (approx 2 min.)

55	Math Skills	Math Skills measures a basic understanding of mathematical computation and concepts (e.g., making change, calculating percentages, applying discounts, basic addition, subtraction, division and multiplication). The ability to solve these types of problems has also been related to speed of learning and general problem solving skills. This test is appropriate for jobs requiring knowledge of basic math functions (e.g., cashiers, tellers, basic accounting, payroll, etc.).	20	Timed (10 min.)
56	Non-Violent Attitudes	Non Violent Attitudes measures the degree to which the individual is likely to respect others and not engage in aggressive workplace behaviors such as intentionally damaging company property or resorting to physical or verbal threats.	15	Untimed (approx. 3 min.)
57	OCEAN - Agreeableness	The degree to which the individual is eager to help others, is sympathetic, and believes that others will do the same. Low scores indicate a willingness to fight for one's own interests, skepticism and a critical nature.	10	Untimed (approx. 2 min.)
58	OCEAN - Conscientiousness	The degree to which the individual is strong willed, acts with purpose and determination. Is precise, punctual and reliable. Very high scores may be associated with being a workaholic, and overly neat. Low scores are associated with being less organized, less exacting in their work and more relaxed in working towards their goals.	10	Untimed (approx. 2 min.)
59	OCEAN - Extraversion	The degree to which the individual is sociable, likes people, and enjoys large gatherings. Tends to be assertive, talkative, active and cheerful. Low scores indicate someone who is reserved, independent, even-paced.	10	Untimed (approx. 2 min.)
60	OCEAN - Non-Negativity	The degree to which the individual is emotionally stable, calm, can manage stress and has a positive outlook. Low scores indicate less ability to control impulses, worrying behaviors and a pessimistic outlook.	10	Untimed (approx. 2 min.)

61	OCEAN - Openness	The degree to which the individual is curious, willing to try	10	Untimed (approx. 2 min.)
	,	new things, is a creative thinker. Low scores indicate		, , , , , , , , , , , , , , , , , , , ,
		conventional behavior, a conservative outlook and a		
		preference for the familiar.		
62	Open Mindedness	Open Mindedness measures the degree to which the	10	Untimed (approx. 2 min.)
	•	individual is willing to learn from others and from his/her		
		own mistakes. Is not stubborn. Listens to the needs and		
		advice of others. Is open to new ideas and concepts.		
63	Optimism	Optimism measures the degree to which the individual	14	Untimed (approx. 3 min.)
		consistently approaches work duties and projects with a		
		positive attitude. Is always optimistic. Seldom worries and		
		always exhibits a positive demeanor.		
64	Organization	Organization measures the degree to which the individual	8	Untimed (approx. 2 min.)
		is organized, structured and thoughtful about his/her work.		
65	Planning	Planning measures the degree to which the individual	12	Untimed (approx. 3 min.)
		establishes schedules, routines and plans ahead rather		
		than working in a more spontaneous manner.		
66	Problem Solving Interest	Problem Solving Interest measures the degree to which the	15	Untimed (approx. 3 min.)
		individual enjoys working on mentally challenging tasks,		
		enjoys problem solving and utilizes creative thinking when		
		engaged in problem solving activities. Some examples of		
		jobs where this ability would be appropriate would be jobs		
		in product development, marketing or research-oriented		
		jobs. Also, jobs that require coming up with enhancements		
		to current processes and procedures.		
67	Reading Comprehension	Reading Comprehension measures the degree to which this	10	Timed (5 min.)
		individual has the ability to quickly read and comprehend		
		written information. This ability is appropriate for most		
		jobs.		

68	Realistic	The Realistic environment generally requires manual or	10	Untimed (approx. 1 min.)
00	Redistie	physical activities. Jobs within this environment require the	10	
		use of tools, equipment or machines. They generally		
		involve working with things rather than people. These		
		occupations require mechanical and/or technical skills and		
		may require working outdoors. This occupation group		
		usually encompasses blue-collar jobs. The Realistic scale		
		measures the degree to which the candidate enjoys or has		
<u> </u>	Decembra	an interest in working in this environment.	20	
69	Reasoning	Reasoning measures the degree to which this individual has	20	Timed (8 min.)
		the ability to learn quickly, solve problems, and understand		
		basic mathematical concepts. This ability is appropriate for		
		most jobs.		
70	Relationship	Relationship Management measures the degree to which	10	Untimed (approx. 2 min.)
	Management	the individual is likely to manage people relationships		
		effectively. The degree to which he/she is team oriented		
		and collaborative in all aspects of his or her relationships,		
		including working cooperatively with coworkers and		
		customers.		
71	Reliability	Reliability measures the degree to which the individual is	15	Untimed (approx. 3 min.)
		likely to be dependable, hardworking and conscientious		
		about the quality of his/her work.		
72	Responsibility	Responsibility measures the degree to which the individual	15	Untimed (approx. 3 min.)
		is likely to be dependable, stable, takes responsibility for		
		his/her actions and as a result, is not likely to have		
		attendance problems. This characteristic is appropriate for		
		all jobs.		
73	Rules Compliance	Rules Compliance measures the degree to which the	15	Untimed (approx. 3 min.)
		individual is likely to follow company policies and adhere to		
		rules and procedures established by management. This		
		characteristic is appropriate for most, if not all jobs, with		
		special emphasis on jobs requiring much trust (e.g., bank		
		teller, cashier) and positions of authority (security guards,		
		police officers).		

74	Safety	Safety measures the degree to which the individual is likely	15	Untimed (approx. 3 min.)
		to follow company safety rules and procedures, and is		
		cautious and vigilant about avoiding workplace accidents.		
		These characteristics are appropriate for jobs that involve		
		the use of equipment (e.g., tools, forklifts, machinery),		
		including jobs in warehouse, production, assembly and		
		light industrial settings.		
75	Self Confidence	Self Confidence measures the degree to which the	15	Untimed (approx. 3 min.)
		individual is likely to be self assured, is not overly affected		
		by what others think of him/her, and is confident in his/her		
		decisions and actions. This characteristic is important for		
		jobs that require independent thought, a self-starter		
		attitude, sales and management.		
76	Self Control	Self Control measures the degree to which the individual	10	Untimed (approx. 2 min.)
		remains calm and in control during stressful, high pressure		
		situations.		
77	Self-Awareness	Self-Awareness measures the degree to which the	10	Untimed (approx. 2 min.)
		individual is self confident and feels secure of self. The		
		degree to which he/she uses this demeanor to remain calm		
		and cool under pressure.		
78	Self-Management	Self-Management measures the degree to which the	10	Untimed (approx. 2 min.)
		individual manages self properly. The degree to which		
		he/she is likely to be hardworking, reliable, organized and		
		plans ahead.		
79	Service	Service measures the degree to which the individual is	10	Untimed (approx. 2 min.)
		service-oriented and is likely to go out of his/her way to		
		help customers. This characteristic is important for all jobs		
		that require providing excellent customer service.		
80	SJT - Sales - Customer	Customer Focus measures the degree to which the	10	Untimed (approx. 6 min.)
	Focus	individual puts the customer's needs ahead of his/her own		
		needs. The degree to which he/she is customer service-		
		oriented and enjoys interacting with customers.		
81	SJT - Sales - Drive and	Drive and Persistence measures the degree to which the	6	Untimed (approx. 3 min.)
	Persistence	individual is motivated to overcome resistance during		
		his/he sales efforts. The degree to which he/she is driven		
		to perform and strives to be the best.		

82	SJT - Sales - Listening	Listening Skills measures the degree to which the individual	9	Untimed (approx. 5 min.)
	Skills	is open to learning new experiences. The degree to which		,
		he/she listens to the needs of others and uses listening		
		skills to guide sales strategies.		
83	SJT - Sales - Sales	Sales Strategies measures the degree to which the	5	Untimed (approx. 3 min.)
	Strategies	individual engages in appropriate sales-oriented behaviors		
	U	throughout the sales process. For example, establishes		
		realistic expectations, stays organized, addresses prospect		
		concerns and keeps appointments organized.		
84	SJT - Supervisor -	The degree to which the candidate values communication	6	Untimed (approx. 4 min.)
	Communication	with his/her employees. The degree to which he/she takes		,
		the initiative to communicate important matters to his/her		
		staff and is sympathetic to their needs.		
85	SJT - Supervisor -	The degree to which the candidate is organized, hard	9	Untimed (approx. 5 min.)
	Conscientiousness	working and dependable. The degree to which he/she		
		thinks things through rather than making decisions based		
		on impulse.		
86	SJT - Supervisor -	The degree to which the candidate uses effective	9	Untimed (approx. 3 min.)
	Motivation	motivation strategies with his/her staff. The degree to		
		which the candidate values and utilizes praise and		
		reinforcement as motivators for top performance.		
87	SJT - Supervisor - Team	The degree to which the candidate is able to instill a team	6	Untimed (approx. 2 min.)
	Orientation	spirit among staff members. The degree to which he/she is		
		able to get along with all staff members, is easy-going and		
		flexible.		
88	SJT Management:	Communication measures the degree to which the	8	Untimed (approx. 6 min.)
	Communication	individual communicates effectively with staff and		
		coworkers. The degree to which he/she actively listens and		
		expresses ideas and concepts clearly and as necessary.		
89	SJT Management:	Decision Making measures the degree to which the	5	Untimed (approx. 5 min.)
	Decision Making	individual makes decisions based on facts and not on		
		impulse. The degree to which he/she is fair and just in		
		his/her decision-making process.		

90	SJT Management:	Delegation measures the degree to which the individual	5	Untimed (approx. 5 min.)
	Delegation	delegates work projects as appropriate. The degree to		
		which he/she lets staff perform independently without		
		unnecessary supervision.		
91	SJT Management:	Employee Relations measures the degree to which the	12	Untimed (approx. 8 min.)
	Employee Relations	individual promotes positive working relationships with		
		staff and handles employee issues responsibly and		
		effectively while gaining employee trust and respect.		
92	SJT Service:	Conscientiousness measures the degree to which the	7	Untimed (approx. 4 min.)
	Conscientiousness	candidate thinks things through, is organized and reliable.		
		The degree to which he/she is able to make decisions		
		based on careful thought rather than impulse.		
93	SJT Service: Interpersonal	Interpersonal Skills measures the degree to which the	7	Untimed (approx. 3 min.)
	Skills	candidate is friendly, people-oriented and exhibits		
		excellent interpersonal skills when interacting with others.		
94	SJT Service: Listening	Listening Skills measures the degree to which the candidate	8	Untimed (approx. 3 min.)
	Skills	focuses on the needs of the customer during interactions.		
		The degree to which he/she listens carefully to the		
		individual's needs and attempts to fulfill those needs.		
95	SJT Service: Service-	Service Orientation measures the degree to which the	8	Untimed (approx. 4 min.)
	Orientation	candidate is customer focused and is likely to go out of		
		his/her way to help the customer. The ability to remain		
		service-oriented even during difficult customer situations.		
96	SJT Team: Confidence	Confidence measures the degree to which the candidate,	7	Untimed (approx. 5 min.)
		although engaged in team interactions, is likely to be self-		
		assured, is not overly affected by what others think of him		
		or her, and is confident in his or her decisions and actions.		
97	SJT Team: Flexibility	Flexibility measures the degree to which the candidate is	7	Untimed (approx. 5 min.)
		likely to be flexible and open to change. The degree to		
		which he/she is more open-minded than stubborn making		
		it possible to compromise when appropriate.		
98	SJT Team: Team Spirit	Team Spirit measures the degree to which the candidate is	10	Untimed (approx. 8 min.)
		likely to be a team player and cooperate in all aspects of his		
		or her work relationships, including working in harmony		
		with others to achieve a common goal.		

99 SJT Team: Trust	Trust measures the degree to which the candidate is likely	6	Untimed (approx. 3 min.)
	to be trusting of others. The degree to which he/she is	-	
	likely to build close, trusting relationships with coworkers.		
100 Social	The Social environment requires interaction with people as	10	Untimed (approx. 2 min.)
	opposed to things. This environment generally involves		
	helping, teaching or providing service to others. This		
	environment is one of warmth and nurturance. Schools,		
	hospitals and charity organizations are examples of social		
	environments. The Social scale measures the degree to		
	which the candidate enjoys or has an interest in working in		
	this environment.		
101 Social Awareness	Social Awareness measures the degree to which the	10	Untimed (approx. 2 min.)
	individual is caring, empathetic and is service oriented.		
102 Spatial Reasoning	Spatial Reasoning measures the degree to which the	15	Timed (10 min.)
	individual is able to mentally manipulate various objects in		
	order to determine how they might best be assembled or		
	how they might best fit together.		
103 Stress Management	Stress Management measures the degree to which the	15	Untimed (approx. 3 min.)
	individual is likely to demonstrate patience and stress		
	tolerance during challenging work-related situations. This		
	characteristic is appropriate for jobs requiring interactions		
	with customers, multitasking and jobs in fast paced		
	organizations to name a few examples.		
104 Supervision	Supervision measures the degree to which the individual	15	Untimed (approx. 3 min.)
	has the ability and disposition to motivate others, relate		
	well to employees, create a sense of unity among staff, and		
	maintain high levels of employee satisfaction. Supervision		
	skills are important for jobs that require overseeing and		
	managing others.		
105 Tables	Tables measures the degree to which the individual can	20	Timed (10 min.)
	quickly and accurately refer to information presented in		
	the form of a table and answer questions related to that		
	information. This characteristic is appropriate for jobs		
	requiring looking up information on computer screens,		
	spreadsheets or charts. Most clerical jobs require some		
	degree of this ability.		

106 Team Care	Team Care measures the degree to which the individual is	10	Untimed (approx. 2 min.)
	likely to be flexible and compromising in all aspects of his		
	or her work relationships, including working cooperatively		
	with coworkers and customers.		
107 Team Player	Team Player measures the degree to which the individual is	15	Untimed (approx. 3 min.)
	likely to cooperate in all aspects of his/her work		
	relationships including working in harmony with others to		
	achieve a common goal. This characteristic is important for		
	jobs requiring interaction and cooperation among		
	coworkers.		
108 Technical Interest	Technical Interest measures the degree to which the	10	Untimed (approx. 2 min.)
	individual enjoys learning about technological advances		
	and working on problems and job tasks that involve		
	technology.		
109 Trustworthiness	Trustworthiness measures the degree to which the	15	Untimed (approx. 3 min.)
	individual is likely to be honest and trusting of others. This		
	characteristic is important for most, if not all jobs with		
	special emphasis on cash handling jobs and jobs involving		
	confidential or sensitive information.		
110 Workplace Aptitude	Workplace Aptitude measures the degree to which the	30	Timed (12 min.)
	individual has the ability to solve typical problems		
	encountered at work; this includes solving problems that		
	require the use of math and reasoning and the use of basic		
	vocabulary one might encounter in the workplace.		
111 Work Ethic	Work Ethic measures the degree to which the individual is	10	Untimed (approx. 2 min.)
	likely to be hardworking, reliable, dedicated and punctual.		
	He/she is conscientious, organized and plans ahead.		

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